

TRADING PARASTATALS CONTRACTS AWARDED 2014/15 FOR AMOUNTS EXCEEDING MWK 50 MILLION

| Procurement Entity | Procurement Method | Date | Category | Item Description | Value | Supplier | Remarks |
|----------------------|----------------------|----------|----------|---|-------------|--|-------------------------|
| ADMARC Limited | Restricted Tendering | 08/09/14 | Goods | Procurement of 501,600 meters of Cort Wrap | 146,718,000 | Millennium Properties (P) Limited | Lowest evaluated bidder |
| ADMARC Limited | Open Tender | 06/06/14 | Services | Procurement of Insurance Services | 68,792,912 | AON Malawi Limited | Lowest evaluated bidder |
| Blantyre Water Board | Open Tender | 24/12/14 | Goods | Procurement of works pipes and fittings for Matindi Strategic Fuel Reserve Tanks-Lot1 | 113,096,260 | Polypast Limited | Lowest evaluated bidder |
| Blantyre Water Board | Open Tender | 24/12/14 | Goods | Procurement of works pipes and fittings for Matindi Strategic Fuel Reserve Tanks-Lot2 | 94,285,551 | OG Plastic Industries (2008) Limited | Lowest evaluated bidder |
| Blantyre Water Board | Open Tender | 23/04/15 | Goods | Procurement of Power Upgrade Materials for Walkers Ferry Overhead Lines-Conductors | 88,830,000 | Uni General Dealers | Lowest evaluated bidder |
| Blantyre Water Board | Single Sourcing | 24/12/14 | Services | Procurement of maintenance of ISI 304 shafts to fit in pumps & spare parts | 150,000,000 | APE Pumps (Pvt) Ltd | Single Sourcing |
| Blantyre Water Board | RFQ | 24/12/14 | Services | Rewinding of stators and rotors for 3.3KV motors | 120,000,000 | LH Marthinusen (SA); TOMCO (SA) | Lowest evaluated bidder |
| Blantyre Water Board | RFQ | 24/12/14 | Services | Rewinding of transformers ranging from 200KVA to 5MVA | 80,000,000 | LH Marthinusen (SA); TOMCO (SA); JOKO Malawi | Lowest evaluated bidder |
| Blantyre Water Board | Open Tender | 05/06/15 | Works | Procurement of works for improvement of Bangwe Water Supply System - Lot1 | 214,771,070 | Paramount Holdings Limited | Lowest evaluated bidder |
| Blantyre Water Board | Open Tender | 05/06/15 | Works | Procurement of works for improvement of Bangwe Water Supply System - Lot2 | 85,418,306 | Paramount Holdings Limited | Lowest evaluated bidder |

| | | | | | | | |
|----------------------------|----------------------|----------|-------|---|---------------|--|-------------------------------|
| Blantyre Water Board | Open Tender | 05/06/15 | Works | Procurement of works for improvement of Bangwe Water Supply System - Lot3 | 62,636,338 | Paramount Holdings Limited | Lowest evaluated bidder |
| Central Region Water Board | Open Tender | 08/10/14 | Goods | Supply and Delivery of Water Meters | 97,818,000 | Lilongwe Mechanical Development | Lowest evaluated bidder |
| Central Region Water Board | Open Tender | 08/10/14 | Goods | Supply and Delivery of Brass Fittings | 66,590,343 | Deekay Suppliers Limited | Lowest evaluated bidder |
| ESCOM | Open Tender | 18/07/14 | Goods | Procurement of Transformer and accessories | 270,037,145 | Rousant International Ltd | Lowest evaluated bidder |
| ESCOM | Single Sourcing | 13/10/14 | Goods | Procurement of Spare parts for Wovwe Power Station | 522,082,000 | Andritz Hydro | Single Source |
| ESCOM | Single Sourcing | 28/10/14 | Goods | Procurement of Guide vanes, guide van bearing and seal set (spare parts) EUR 1,298,000.00 | 759,589,600 | Andritz Hydro | Single Source |
| ESCOM | Open Tender | 02/12/14 | Goods | Procurement of 10 MW Diesel Power Generation Plant | 93,265,464 | M/s Fujian Fuan Mindong Yanan Electrical Machine Co. Limited | Lowest evaluated bidder |
| ESCOM | Single Sourcing | 19/01/15 | Goods | Procurement of Control and Protection Systems for Turbines at Wovwe Power Station | 188,325,000 | Andritz Hydro | Single Sourcing - Proprietary |
| ESCOM | Single Sourcing | 19/01/15 | Goods | Procurement of 100KVA Transformers | 60,816,000 | JOKO Electrical Company Mw | Single Sourcing - emergency |
| ESCOM | Single Sourcing | 19/01/15 | Goods | Procurement of 200KVA Transformers | 129,664,500 | JOKO Electrical Company Mw | Single Sourcing - emergency |
| ESCOM | Single Sourcing | 19/01/15 | Goods | Procurement of 315KVA Transformers | 181,740,000 | Yiannakis | Single Sourcing - emergency |
| ESCOM | Single Sourcing | 19/01/15 | Goods | Procurement of 6 Way Meter Boxes | 215,295,000 | Andritz Hydro | Single Sourcing - CONFORMITY |
| ESCOM | Single Sourcing | 19/01/15 | Goods | Procurement of Fiber Link Multiplexer | 64,104,900 | Andritz Hydro | Single Sourcing - Proprietary |
| ESCOM | Restricted Tendering | 19/01/15 | Goods | Procurement of Wood Poles and other wood items - Item 1 - 3 | 2,547,923,474 | Rousant International Ltd | Lowest evaluated bidder |

| | | | | | | | |
|-------|----------------------|----------|-------|--|---------------|-------------------------------------|-------------------------|
| ESCOM | Restricted Tendering | 19/01/15 | Goods | Procurement of Wood Poles and other wood items - Item 4 - 14 | 723,034,787 | Electrical and Engineering Supplies | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 19/01/15 | Goods | Procurement of Pole Top Split Meters | 4,676,737,500 | Shenzhen Inhemeter | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of Distribution Scada | 1,748,040,000 | ABB Network | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of Power System Protection Relays | 160,987,733 | Actom Protection & Contract | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of DC Systems | 61,446,014 | PEP General Enterprises | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of OPGW & ADSS Cable | 709,128,302 | ZTE Corporation | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of Radio Equipment | 164,403,490 | EMCOM | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of Self Supporting Steel Microwave Towers | 184,957,387 | Pitronic Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of Horse Dredger | 78,497,100 | Corporate Neon Services | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/07/14 | Goods | Procurement of Transformer Oil Regeneration Plant | 143,233,920 | Alpha Industrial Supplies | Lowest evaluated bidder |
| ESCOM | Single Sources | 23/07/14 | Goods | Procurement of New Butterfly valves, spares & accessories | 665,197,500 | Voith Hydro GmbH & Co | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 04/02/15 | Goods | Procurement of Rign Main Units, Breakers and Autorecloser | 327,212,160 | CG Holdings, Belgium NV | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 04/02/15 | Goods | Procurement of Mobile Substation | 892,100,000 | New India Electricals | Lowest evaluated bidder |

| | | | | | | | |
|-------|----------------------|----------|-------|--|-------------|------------------------|-------------------------|
| ESCOM | Restricted Tendering | 04/02/15 | Goods | Procurement of Lilongwe A 11kv Metal Clad Switchgear | 333,092,160 | RPS Switchgear | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 04/02/15 | Goods | Procurement of Mangochi and Maone Substatio Equipment | 475,920,000 | New India Electricals | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Power Transformers and Associated Switchgear | 426,778,470 | NARI Group Corporation | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Substation Switchgear | 353,871,347 | Rousant International | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of DC Systems | 91,430,375 | Kuyasa Engineering | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Control and Protection Modernization | 800,104,725 | ABB | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Travelling Wave Fault Locator | 107,908,125 | PEP General Dealers | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Communication Equipment | 85,889,500 | Pitronic Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of OPGW and ADSS Cable | 340,004,050 | Joe Achelis | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Self Supporting Steel Microwave Towers | 51,547,475 | Kuyasa Engineering | Lowest evaluated bidder |
| ESCOM | Open Tender | 11/02/15 | Goods | Procurement of Transmission Materials | 328,103,400 | Gene Marks Associates | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 3No.4x4 super cab pickups | 53,891,172 | Toyota Malawi | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 9No.4x2 double cab pickups | 204,236,460 | Toyota Malawi | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 35No.4x4 double cab pickups | 904,502,900 | Toyota Malawi | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 4No. 4x4 double cab pickups (for managers) | 130,629,284 | Toyota Malawi | Lowest evaluated bidder |

| | | | | | | | |
|-------|----------------------|----------|-------|--|---------------|--|-------------------------|
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 13No. 3Ton light truck | 388,156,000 | Stansfield Motors Limited | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 1No. 7Ton truck with Hiab | 50,215,500 | Toyota Malawi | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - Horse Truck | 84,000,000 | HTD Limited | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 01/06/15 | Goods | Procurement of motor vehicles - 9No.4x4 heavy duty pickups | 198,450,000 | Toyota Malawi | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of 11KV Transformers | 2,243,313,811 | Apollo International Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of 33KV Transformers | 2,686,273,272 | Apollo International Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Transformer rewinding Wire | 70,170,624 | Apollo International Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Cables | 1,962,264,000 | TBEA Co. Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Steel Items | 666,950,400 | Shandong Machinery I & E Group Company Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of steel wires - Lot 6 | 130,752,000 | Shandong Machinery I & E Group Company Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Meters and Metering Equipment | 2,172,274,320 | Shandong Machinery I & E Group Company Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Switches and Distribution Boxes | 542,684,928 | Yiwu Farphine Power Transmission | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Fuses | 187,039,200 | Yiwu Farphine Power Transmission | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Conductors | 2,271,120,000 | HMI Investments | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Connectors | 291,916,800 | HMI Investments | Lowest evaluated bidder |

| | | | | | | | |
|-------|----------------------|----------|----------|---|----------------|-----------------------------------|--------------------------------|
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Bolts an nuts | 199,315,200 | Yannakis General Imports an exort | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Insulators - Lot 7 | 161,808,000 | SADIC Exports | Lowest evaluated bidder |
| ESCOM | Open Tender | 09/06/15 | Goods | Procurement of Circuits | 158,254,512 | NARI Group Corporation | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 18/06/15 | Goods | Procurement of Water Flow Transmitters | 36,124,564,198 | Genex Export | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 18/06/15 | Goods | Procurement of Temperature Chart Recorders | 23,685,700,206 | Yokogawa | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 18/06/15 | Goods | Procurement of Synchronous Motors | 60,377,815,415 | Hi-Tech Agriquip Supplier | Lowest evaluated bidder |
| ESCOM | Open Tender | 24/06/15 | Goods | Procurement of motor vehicles - Single Cabin 4x2 Pick-ups | 189,000,000 | HDT Limited | Lowest evaluated bidder |
| ESCOM | Open Tender | 24/06/15 | Goods | Procurement of motor vehicles - Single Cabin 4x4 Pick-ups | 139,786,074 | Stansfield Motors Limited | Lowest evaluated bidder |
| ESCOM | Open Tender | 24/06/15 | Goods | Procurement of motor vehicles - 7 Ton truck | 400,950,000 | Toyota Malawi Limited | Lowest evaluated bidder |
| ESCOM | Restricted Tendering | 09/10/14 | Services | Upgrading of the Prepaid System (SUPRIMA) | 116,529,211 | Landis & Gyo (pty) Limited | Single Sourcing |
| ESCOM | RFP | 16/06/15 | Services | Procurement of services for demolition, design and supervision of construction of ESCOM Office park | 317,627,469 | MOD Chartered Architects | Most responsive bidder |
| ESCOM | Open Tender | 30/10/14 | Works | Procurement of Construction works of Staff Houses at Tedzani Power Station - Lot1 | 111,720,236 | J and J Construction | Second lowest evaluated bidder |
| ESCOM | Open Tender | 30/10/14 | Works | Procurement of Construction works of Staff Houses at Tedzani Power Station - Lot2 | 80,983,358 | J and J Construction | Second lowest evaluated bidder |
| ESCOM | Open Tender | 22/05/15 | Works | Procurement of works - Construction of Staff Houses - Nkula Power Station | 367,022,241 | DEC Construction Company | Lowest evaluated bidder |

| | | | | | | | |
|---------------------------------|----------------------|----------|-------|---|-------------|-------------------------------|-------------------------|
| ESCOM | Open Tender | 22/05/15 | Works | Procurement of works - Construction of Staff Houses - Tedzani Power Station | 435,942,984 | PBM Construction | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/05/15 | Works | Procurement of works - Construction of Staff Houses - Kapichira Power Station | 194,982,324 | DEC Construction Company | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/05/15 | Works | Procurement of works - Construction of Staff Houses - Wovwe Power Station | 188,434,071 | Paramount Holdings Ltd | Lowest evaluated bidder |
| ESCOM | Open Tender | 22/05/15 | Works | Procurement of works - Construction of Linesmen Training Block and Cafeteria | 548,248,591 | Rays Construction Limited | Lowest evaluated bidder |
| ESCOM | Open Tender | 28/05/15 | Works | Procurement of design and construction of a concrete dredger launching bay at Nkula Power Station | 607,545,888 | Aquabor International Limited | Lowest evaluated bidder |
| Lilongwe Handling Company | Open Tender | 06/03/15 | Goods | Procurement of seven(7) Saloon vehicles | 104,650,000 | HTD Limited | Lowest evaluated bidder |
| Lilongwe Water Board | Restricted Tendering | 03/10/14 | Goods | Procurement of Motor Vehicles - Lot2.5 | 106,165,824 | Toyota Malawi | Lowest evaluated bidder |
| Lilongwe Water Board | Open Tender | 29/06/15 | Works | Procurement of works - Extension and Upgrading of Chikungu Water Supply System | 923,384,156 | Aquabor International Limited | Lowest evaluated bidder |
| Malawi Broadcasting Corporation | Restricted Tendering | 27/05/15 | Goods | Procurement of 6No. Station Wagon | 95,700,000 | HTD Limited | Lowest evaluated bidder |
| Malawi Housing Corporation | Restricted Tendering | 10/12/14 | Goods | Procurement of motor vehicle-station wagon | 53,866,483 | Toyota Malawi | Lowest evaluated bidder |
| Malawi Posts Corporation | Open Tender | 29/05/15 | Goods | Procurement of motor vehicles - 5 pickup | 70,606,025 | Toyota Malawi Limited | Lowest evaluated bidder |
| National Oil Company of Malawi | Open Tender | 14/04/15 | Goods | Procurement of motor vehicles - Four saloons | 57,395,451 | Toyota Malawi | Lowest evaluated bidder |
| Reserve Bank of Malawi | Open Tender | 22/09/14 | Goods | Procurement of 2No. Motor Vehicle | 69,000,000 | HTD Ltd | Lowest evaluated bidder |

| | | | | | | | |
|-----------------------------|-------------|----------|----------|---|---------------|-----------------------------------|-------------------------|
| Reserve Bank of Malawi | Open Tender | 26/09/14 | Goods | Supply and Installation of Intergrated Security System | 1,404,742,560 | Smart Line Integration | Most responsive bidder |
| Reserve Bank of Malawi | Open Tender | 26/03/15 | Services | Procurement of Insurance Brokerage Services | 182,204,192 | Marsh Insurance Brokers | Lowest evaluated bidder |
| Reserve Bank of Malawi | Open Tender | 26/03/15 | Services | Procurement of Insurance Brokerage Services | 79,872,773 | Kingfisher Insurance Brokers | Lowest evaluated bidder |
| Reserve Bank of Malawi | Open Tender | 26/03/15 | Services | Procurement of Insurance Brokerage Services | 61,726,491 | Rhino Insurance Brokers | Lowest evaluated bidder |
| Southern Region Water Board | Open Tender | 13/10/14 | Goods | Procurement of Galvanised Pipes and Fittings | 242,712,375 | Far Distribution Company | Lowest evaluated bidder |
| Southern Region Water Board | Open Tender | 13/10/14 | Goods | Procurement of PVC Pipes and Fittings | 306,929,520 | Polyplast Ltd | Lowest evaluated bidder |
| Southern Region Water Board | Open Tender | 13/10/14 | Goods | Procurement of Stationery | 76,466,320 | Creative Computers and Stationery | Lowest evaluated bidder |
| Southern Region Water Board | Open Tender | 13/10/14 | Goods | Procurement of Water Treatment Chemicals | 97,800,000 | Far Distribution Company | Lowest evaluated bidder |
| Southern Region Water Board | NCB | 06/11/14 | Goods | Procurement of Two physical servers and accessories | 147,900,828 | PARAD | Lowest evaluated bidder |
| Southern Region Water Board | Open Tender | 08/06/14 | Services | Procurement of Security Services | 76,049,200 | Kamp Security Services | Lowest evaluated bidder |
| Southern Region Water Board | Open Tender | 31/07/14 | Works | Procurement of Zomba Water Way Supply Upgrading Project | 855,116,472 | Aquabor International Limited | Lowest evaluated bidder |
| TEVETA | Open Tender | 04/12/14 | Goods | Procurement of motor vehicle - 3No.4x4 Doble cabin Pick-ups | 96,354,053 | Toyota Malawi | Lowest evaluated bidder |